Capitalization of Hatred and Mass Mobilization: 2017 Jakarta Gubernatorial Election Case

ABSTRACT
This paper aims to describe in detail how the capitalization of hatred can effectively be used as a political commodity, especially in terms of mass mobilization to intervene in government policies. By utilizing a theoretical approach of Cherian George, the author tries to analyze the campaign process and the 2017 Jakarta gubernatorial election, which involves a lot of practices of capitalization of hatred - especially by using religious narratives - so that it successfully raises negative views of certain social groups. This study proves that hatred capitalization has profoundly used to mobilize mass and suppress opposing group voters so that individual candidates can achieve a political gain in the election.

Keywords: politics, capitalization of hatred, hate spin, mass mobilization

ABSTRAK
INTRODUCTION

The study of hatred (especially in its manifestations as hate speech) has been widely carried out. Hatred is seen as a social phenomenon in society, which can increase further into a violation of the laws governing hate crime. There are various studies on hate speech and freedom of speech, especially in the context of democracy (Tsesis, 2009); hatred and hate speech relations with human rights (Rosenfeld, 2002), issues of minority rights (Johnson & Byers, 2003); the spread of hate speech on the internet, or cyber-hate (Burnap & Williams, 2015; Warner & Hirschberg, 2012; Chetty & Alathur, 2018), policing hate-crime (Perry, 2010; Mason et al., 2017), and so on.

Hatred can also be seen as a political commodity, namely to mobilize collective action (George, 2016: 2956). Hate propaganda can be a deliberate strategy, not just a spontaneous spark that occurs randomly. George proposes the term "hate-spin," which is defined as "a two-pronged political strategy of verification or manufactured use as a means of mobilizing supporters and coercing opponents" (George, 2016: 2957). Hate spin can apply in the context of differences in religion, race, language, nationality, immigrant status, and other symbols of social identity.

In this paper, the same perspective is used to explain how hatred is capitalized as a political modality to move the masses. Explicitly, it will be taught how the capitalization of hatred develops in the case of the (Special Capital Region) Daerah Khusus Ibukota (DKI) Jakarta gubernatorial election in 2017. The series of events stemmed from an official video speech by governor Basuki Tjahaya Purnama, (BTP) who was also a candidate to compete in the election, when he spoke in front of the Seribu Island residents on September 27, 2016. The activity was covered and recorded by the DKI Jakarta Communication and Information Services (Kominfomas) and was published on the DKI Jakarta Provincial Government's YouTube account. At first, there was no prominent public reaction. But after an edited video that decapitated some of the contents of the video section, several significant mass actions took place in Jakarta. The edited video resulted in a violent public outcry against actions that were considered an insult to Islam. Repeated public pressure occurred, and amplified with massive attacks through social media, ultimately making BTP's popularity useless to help him win the governor's seat.

Public pressure increased and further reinforced by MUI's statement, which was signed by the General Chairperson Dr. KH. Ma'ruf Amin and Secretary General of the MUI Dr. H. Anwar Abbas on October 11, 2016. This verdict essentially stated that Basuki Tjahaya Purnama's statement was categorized as: (1) insulting the Quran and or (2) insulting the ulama, and therefore was considered subject to legal consequences. However, the Special Capital Region of Jakarta Election Commission on October 22, 2016, consented the pair involving BTP and Djarot Saiful Hidayat as the candidates for the Special Capital Region of Jakarta governor, who were going to compete against Anies-Sandiaga and Agus-Sylvi. What is
more, the demand for processing BTP-related issues as a contender for Islam led to massive mass demonstrations on October 14, 2016, November 4, 2016 (Action 411), and December 2, 2016 (Action 212), each of which was known as the Action of Defending Islam. Continuous and problematic pressures that arose during the trial process made it difficult for BTP voters to support him, eventually made him electability sink despite public satisfaction with relatively high performance under his reign. In the end, BTP lost the case, and the winner of the 2017 Special Capital Region of Jakarta election, subsequently serving as Governor and Deputy Governor were Anies Baswedan and Sandiaga S. Uno. A few months later, the verdict against BTP was adjourned on May 9, 2017, where he was found guilty and had to serve a 2-year prison sentence.

THEORETICAL FRAMEWORK

This paper is based on a literature review providing the theoretical framework that explains and analyzes how hatred is capitalized as a political modality, primarily through social media, so that it successfully moves the masses to achieve specific political goals. Hatred capitalization in the case of the 2017 Governor of DKI Jakarta election is seen as a series of continuous events, namely starting from the text (the edited video), that reproduced repeatedly and amplified through social media so that it becomes a mass movement. The theoretical framework at work is based on the theory of Hate Pyramid, as stated by Jubany (2016). It accounts for the process of capitalization of hatred driven by political motives concerning the concept of hate-spin (George, 2016; 2017).

Figure 1. The Pyramid of Hatred

Source: Jubany, O. (2016). Backgrounds, Experiences and Responses to Online Hate Speech: An Ethnographic Multi-sited Analysis. 2nd Annual International Conference on Social Science and Contemporary Humanity Development
Jubany (2016) proposes a pyramid model to illustrate how "psychology of hate" can develop, starting with the bias of views such as stereotype, jokes, vocabulary that is not inclusive, and so on. Furthermore, a preference grows into the prejudice that manifests itself in such actions as bullying, intimidation, giving bad nicknames, separating socially, and so on. At a higher level, individual actions can transform into an institutionalization in society, resulting in discrimination in various fields. Finally, at a more severe level, there will be bias-motivated violence, which culminates in the effort to get rid of or even destroy different parties (genocide).

Also, the study also delves into the impact of using information technology in spreading hatred through cyberspace. The advancement of information technology today provides a new context in which hatred gets a wider space with massive dissemination. Information technology enables hate speech metamorphosed into cyber-hate, which is a special form of hatred that is packaged and disseminated through cyber space. Cyber-hate is defined as "the use of electronic communications technology to spread anti-semitic, racist, bigoted, extremist or terrorist messages or information. These electronic communications technologies include “the Internet (i.e. websites, social networking sites, Web 2.0 user-generated content, dating sites, blogs, and online games, instant messages, and e-mail) as well as other computer - and cell phone-based information technologies (text messages and mobile phones)” (ADL, 2014). Development of web technology 2.0 has allowed individuals’ autonomy to produce their own content and disseminate it to a wide audience. Social media can also be manipulated as a tool to spread hatred, propaganda and victimization. Through the internet, the ideas of violence can be spread, and recruitment of radical groups can be done more easily.

Figure 2. Capitalization of Hatred and Mass Mobilization

The framework of this study (Figure 2) aims to portray the process of BTP’s speech controversy, which is analyzed through CDA (Critical Discourse Analysis) and how amplification occurs through
internet media, which mutually reinforces with mass mobilization taking place in the real world. Through this framework, the researchers strive to illustrate how the capitalization of hatred takes place in this case.

**RESEARCH METHODOLOGY**

The method used in this research is the CDA framework, developed by Norman Fairclough (1989), to guide analysis of hate-speech as a social phenomenon. According to Fairclough (1989), the CDA assumes that language is an integral part of social life, interconnected with other elements of social life. As such, discourse analysis must take into account issues beyond mere language concerns. This view implies the following notions: (1) discourse cannot be separated from society; (2) discussion is a social process, and (3) the discursive process depends on what is conditioned in society.

Discourse analysis is primarily intended to reveal the use of language, how discursive practices are developed, and their relation to social practices referred to by a discourse. CDA emphasizes a critical approach, where the focus lies on a problem or "social irregularity" found in society. CDA intends to display the phenomenon of social inequality so that it can be discussed as a scientific discourse. Technically, Fairclough (2010: 226) explains that the CDA approach consists of four stages: (1) focusing on social irregularities in its semiotic aspects; (2) identifying the obstacles to overcoming social inconsistencies; (3) considering whether the social order "requires" social aberrations; and (4) identifying possible ways to overcome the barriers or to overcome problems. Concerning CDA perspective, hatred can be seen as a social phenomenon which always involves a linguistic or semiotic aspect and describes how language is used in social practice. At the same time, the discursive practice also explains how social irregularities emerge as a contestation of interests entrenched within a social space.

**FINDINGS**

1. **Hatred as A Social Irregularity**

The first stage of CDA is to establish a focus on a "social irregularity" seen from its semiotics. According to Haryatmoko (2017:19-20), irregularities are perceived as "the aspects of the social system, forms, and structures that are detrimental to shared prosperity and can be improved even though it must go through radical changes from the system." Some examples of social irregularities include poverty, inequality, discrimination, and lack of freedom or racism. In this study, the common aberration in question is the development of hatred (hatred) as a social phenomenon in society.

In this first stage, semiotic analysis of social irregularities is carried out through four steps: (1) vocabulary analysis or vocabulary and the use of terms; (2) analyzing the use of metaphors; (3) analyzing the structure of the text with the logic of its argument; and (4) analyzing grammatical and textual cohesion.
To reveal how hatred is developed as a means of mass mobilization in the case of Jakarta Election 2017, the researcher refers to the transcript of the original BTP’s speech. The total expression is 1 hour, 48 minutes, 22 seconds long, and consists of 89 sentences. This text is then compared with the controversial fragment uploaded by Buni Yani. That piece of speech has triggered pros and cons, and it further has ignited a reaction in the form of mass mobilization in a series of religiously motivated demonstrations.

At the vocabulary level, the vocabulary included in the original speech includes: "cultivation", "sea as wealth", "Seribu Island close to Jakarta (as a market)", "ship", "planting banana", "chicken poultry", "Planting Moringa leaves is also possible", "the group is only for friendship", "cooperative", "profit sharing 80:20", "must be diligent and honest", "KJP (Smart Jakarta Card)", "human development index", "ship transportation subsidies", "bad PNS", "DKI civil servants’ salaries", "budget", "program (grouper aquaculture)", "regional election", "buying cats in sacks", lied using Al Maidah verse 51", and "debt of gratitude". Overall the vocabulary used is a daily vocabulary that is easily understood by lay people. The purpose of the speech was to explain the aquaculture program to the Seribu Island fishermen groups, although there is an explanation of the political contestation of the DKI Regional Election that will be held shortly, namely planned in early 2017.

The metaphorical analysis shows that BTP’s speech includes various metaphors, which can be grouped as follows: (1) metaphor referring to "economic empowerment" and "government programs"; and (2) "political" metaphor, namely BTP’s comments on upcoming governor elections.

The structure of BTP’s speech is shown in Table 1. The address can be divided into twelve parts, including the opening and closing.

<table>
<thead>
<tr>
<th>No</th>
<th>Topics</th>
<th>Sentence number</th>
<th>The number of sentences</th>
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<tr>
<td>1</td>
<td>Opening</td>
<td>1-2</td>
<td>2</td>
</tr>
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<td>2</td>
<td>Comparison between Seribu Island and Belitung, which is the birthplace of BTP</td>
<td>3-13</td>
<td>11</td>
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<tr>
<td>3</td>
<td>Economic empowerment through the cultivation of poultry</td>
<td>14-18</td>
<td>5</td>
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<tr>
<td>4</td>
<td>Economic empowerment through ship assistance and changes to the Raskin program (poor rice)</td>
<td>19-23</td>
<td>5</td>
</tr>
<tr>
<td>5</td>
<td>About DKI Jakarta regional election, especially choosing the best candidate based on performance</td>
<td>24-32</td>
<td>9</td>
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</table>
The structure of the speech above highlights two things. First, the part pertinent to talks about the DKI Pilkada is in two fragments, namely sentence numbers 24-32 (9 sentences) and sentence numbers 78-88 (10 sentences), comprising of 19 sentences. In both sections, BTP spoke about the importance of vision and mission as well as programs, coupled with performance and track record as criteria for choosing leaders.

Second, the section uploaded by Buni Yani, which became controversial, was in the second fragment, namely sentence number 82-84 (three sentences). In full article, the speech in the video uploaded by Buni Yani is as follows:

"(82) So, don't trust people easily. It is very likely that beneath your heart lies the willingness not to vote for me, mainly because you are deceived by Surah Al Maidah verse 51 and stuff, you know. You have the rights to make your choice. (83) Yes, so if you feel that you can't vote for me, because you are afraid of going to hell, being fooled like that, it's OK. This is your conscience. This program will proceed. (84) OK! Say you don't need to feel sorry in your conscience simply because you can't vote for Ahok, or you don't like Ahok, but you want the program. If you take the chance, you may feel sorry for me, or say you owe me. Please, don't even think about it. If you don't feel right, you will die slowly, you know, because of stroke. " 
The brevity of video fragments are then scattered, adding a caption in the form of removing the word "use" before the word "Surah Al-Maidah 51", and adding the word "Muslim voter" in parentheses, which are not in the original text, namely as follows:

"RELIGION BLASPHEMY? Ladies and gentlemen (Muslim voters) ... you are deceived by Al-Maidah verse 51 "...... (and)" you will go to hell "(Ladies and gentlemen) you are also fooled" ...... It seems that something terrible will happen with this video ."

The dissemination of the videos and transcripts which did not match the original speech was what subsequently triggered the public emotions so that they placed BTP as a "religious deterrent" and demanded immediate law acts. These included several mass mobilizations on a large scale to pressure the law enforcement officials, to sentence BTP.

Furthermore, the grammatical analysis focused on how clauses and sentences are used in a text. In BTP’s speech, the sentences used were a picture of everyday conversation, according to the type of speech including no book which tended to be sung casually. This can be seen from the use of non-standard grammar. For example, "(2) if I go to Pulau Seribu, I say I still remember my village". In formal grammar, this sentence might read: "every time to Pulau Seribu, I always remember the village (page)."

The logic of the argumentation in the speech was started from BTP’s explanation about the economic potential of the sea from the Seribu Island and its proximity to the consumers of DKI Jakarta, which was quite extensive. According to BTP, there were two obstacles to actualizing this potential: (1) the use of capture fishermen techniques which was no longer economical, because over-fishing has occurred, so fishermen must be directed to cultivation techniques; and (2) the production of aquaculture which calls forth sea transportation (ships) to transport goods to markets in Jakarta. Therefore, he proceeded with an explanation of economic empowerment through cultivation, which put forward not only aquaculture through ponds (as well as programs being discussed in speeches) but also other types of civilization such as poultry and agriculture. BTP also added the economic potential of Seribu Island in the future, including in the tourism sector. Afterward, he moved on to explaining DKI Jakarta Provincial Government program in the fields of education and health. This segment involved nine sentences about choosing leaders, concerning the 2017 DKI Regional Election, namely sentences 24-32. By the end of his speech, BTP explained the performance of DKI Provincial Government Civil Servants, who had already received high salaries so they should not commit corruption again. He then again repeated the details concerning DKI Jakarta regional election, before the speech was closed with greetings.
The logic behind the argument compiled in the text structure above conclude that the (controversial) explanation about Al Maidah verse 51 is only an insertion or interlude of speeches, due to the accidental speech delivered before the contestation of the elections. The relevance is that whatever the people's choice regarding the future governor, BTP wants to ensure that the empowerment program through aquaculture is sure to continue.

Through this first stage of CDA, it is clear that semiotically BTP's original speech is characterized by neutral discourse, focusing on the problem of economic empowerment of fishing communities, instead of being anchored to provoking controversy about religious issues. Indeed, there are two parts of the speech where BTP is slightly deviant, alluding to the DKI Election, although it is still in the context of reminding the public to be wise upon voting. The speech became a controversy in the second part when BTP referred to "Surah Al Maidah," as a reference to explain the politicization of religion.

However, BTP's concern about the issue of politicization of religion is not the first time it has existed for a while. In detail, he explained his experience as follows.

"During my political career where I registered myself as a new party member, became branch leader, gained the verification to participate in elections, won the recent election campaigns and even succeeded in the governor election, there was a similar verse, which to my knowledge, had been used to divide the people in order to scoop victories by those possessed by "the spirit of colonialism. Elite elements deliberately spread the verse because it could not compete with its vision, mission, program, and personal integrity. They tried to take refuge behind the holy verses so that the people with the concept of "faith" chose him.

From the elite who took refuges behind the holy verses of Islam, they used Surah Al Maidah verse 51. It provoked the public not to vote for Christians and Jews to be their leaders, with the addition of never choosing infidels to be leaders. The point is that they are invited to choose leaders from the same religion. "(BTP, 2008:40)

For BTP, the politicization of religions is considered unfair because the community ultimately chooses leaders not because of achievements or track records, but solely because of shared beliefs, which does not fit into the context of a democratic and pluralistic country such as Indonesia. However, BTP did not specifically blame individuals from the Islamic religion. According to him, similar people also exist in Christianity, and perhaps in some other religions.

"What about the elite who take refuge behind the Christian scriptures? They use the verse in Galatians 6:10. Its contents, as long as we still have the opportunity, let us do decent things to
everyone, but especially to our friends in the faith. I don't know what is used by elites in Bali who are Hindus or Buddhists. But I believe that, without question, people are preached not to choose people from other religions or other tribes, especially those with other races. In essence, it is imperative to choose those who are fellow believers/neighbors (ethnicity, race, religion, and between groups). "(BTP, 2008:41).

It turned out that BTP's intention to clarify the issue of religious politicization in his speech, especially in the context of nominating himself as a candidate in the 2017 Jakarta Election, was precisely the trigger of hot political controversy. After the speech recording was cut, given a caption, and published by Buni Yani in the Facebook account, the modified video went viral in the community. This indirectly shows "social irregularities" in the city, echoing the ideas that the problems of politicizing religion are still a sensitive issue. This is a crucial problem, considering that the Indonesian people are pluralist communities and refer to democratic values in their political life. In this context, the study also reveals that the phenomenon of "hatred" in society can be triggered by differences in religion, race, ethnicity, and between groups, which are hidden in the language of "blasphemy" as used by Buni Yani and used in the mass mobilization that followed.

2. The Obstacles to Social Irregularities

The social order behind this case can be analyzed from the existence of two different "ideologies" among Muslims themselves. The difference in interpretation of BTP's speech can be seen as two different ideological views about the role of Islam in politics, especially in Indonesia. On the one hand, some groups want Islam to be formally recognized and get a place in politics. On the other hand, there are groups which assume that Islam does not need to be represented officially in politics, but rather in its substantive aspects. The political-formal group in the case of BTP's speech succeeded in gaining a superior position because mobilization and mass pressure on this case was finally formalized as the MUI's Statement of Attitude 11 October 2016, which justified their position. Discourse battles between the two camps did not take place quickly, but these were laden with debates and controversies driven by their opinions and attitudes.

The strengthening can see the "victory" of the Islamic-formalistic group of discourses such as "Action of Defending Islam," "Movement 212," "Mujahid," etc., which was supported by the power of social media and the internet. Driven by, among others, a group that calls itself "Muslim Cyber Army (MCA) ", the discourse is spread through social media such as Facebook and Whatsapp groups, as well as internet news sites such as Saracen News, Saracen Cyber Team, Saracennews.com, and various other groups to attract netizens' interest to partake in the initiative. The dissemination of content echoing the
opinions to capture and prosecute BTP took place not only through cyberspace but also was amplified by a series of actions and mass mobilization. The mass mobilization was commandeered by a group called the GNPF-MUI (National Movement to Safeguard the Indonesian Ulema Council's Fatwa), with one of the initiators being Rizieq Shihab who was the leader of the FPI. He was also known to oppose the idea of BTP being appointed as DKI governor.

As these formalistic Islamic groups gained more power, hostility, and hatred towards different groups or groups gain their traction in the discourse of political contestation. Hate as a "social irregularity" seems to be obligatory to these groups to win their position and interests. One example was the strategy of "imprisoning BTP" through the mistakes he made in the speech, which failed in reducing BTP electability. However, the price that must be paid in the long term may be quite high, comprising of decreased tolerance in society, the possibility of social segregation, the potential for polarization and conflict, discrimination against citizens' rights, and the scarcity of democratic maturity at the local level.

3. Possible Ways to Deal with Social Irregularities

Prevention of hatred in society is a complicated matter because the causative factors can be multilayered, as shown by the hatred pyramid theory proposed by Jubany (Figure 1). Hatred must be seen as an accumulative process that stems from bias towards different people or groups of people, both in the form of stereotypes, insensitive expressions, degrading jokes, non-inclusive languages, and so on. If it can be nurtured and embedded within the individual level, it will give rise to prejudice actions, which can then develop into various forms of discrimination, be it political discrimination, economic discrimination, employment discrimination, housing discrimination, and so on. Discrimination does not occur at the individual level anymore, but rather at the group level. These discriminations can lead to violence that is motivated by bias-motivated force, namely in the form of murder, rape, assault, arson, terrorism, vandalism, and others.

Therefore, the solution to overcome hatred as social irregularities can be applied in stages. Prevention should have started from the beginning, namely to prevent inter-group bias and the existence of prejudices that arise at the individual level. Facilities that can be used include school education, family education, work environment, mass media, and other social interactions. If hatred has reached the group level, which is manifested in various forms of discrimination, prevention will be more sophisticated. The case of contempt that developed in the context of the 2017 DKI Jakarta Pilkada, as discussed in this study, tended to result in discrimination, namely political discrimination.

Furthermore, the phenomenon laden with the controversy in the case of BTP’s speech contains references to religious groupings that occur among Muslims themselves. As mentioned above, Muslims
in Indonesia can be grouped into two groups, namely Islam-substantive and Islam-formalistic. If we see the contrast between the differences in the views of the two groups, especially concerning the position of Islam in politics, it seems challenging to bridge both parties. This difference of opinion is one of the factors developing intolerance and hatred in society, which is triggered by political contestation. There is a common interest between these two groups, namely fighting for Islamic values in social life. This is realized, among others, in the following matters. First, this common objective aims to improve the quality of Islamic human resources, through formal education, training, and other general learning assisted by media, such as mass media. It must be admitted that the level of education among Muslims in Indonesia is still low, making it a common problem, both for Islam-substantive and Islamic-formalistic groups. Second, the commonality is geared to improving the public economy, namely the potential of economic resources never been optimally explored so far. Third, it also deals with responding to modernity as a necessity that must be faced by Muslims. How Muslims enter modernity while maintaining their traditions and beliefs is a question that both groups take into account, although each tends to come up with a different answer. Islam-substantive groups tend to be open, inclusive, and consider the modern world as a foe. On the contrary, Islamic-formalistic groups tend to look for solutions that are self-closing, exclusive and consider the contemporary world as a threat to diversity itself.

These same interests should strive towards empowering Muslims to focus on productive issues, so they are not trapped in short-term investments. In reality, to date, such similarities of interests have not succeeded in bringing the views between the two different groups together. In the long run, approaches, discussions, and dialogue between the two groups are needed, to establish a solid basis for dealing with things such as radicalism, intolerance, terrorism, hate speech, and other forms of hate issues as discussed in this study.

**DISCUSSION**

This study has shown that the controversy surrounding BTP's speech was sparked by a statement, which was then edited and given framing by others and published on social media and subsequently became viral. As a result, the resultant segment aroused emotional reactions from several Muslim parties. Various groups then mobilized the masses in a series of demonstrations, to affirm the image of BTP as a "religious deterrent" while demanding that a legal process be carried out immediately against him. However, through CDA, it can be seen what behind this series of events, there is a process of capitalization of hatred aimed at winning other candidates in the 2017 Jakarta election.

The results of the study are in harmony with research by George (2016), mainly concerned with the concept of hate-spin. This concept demonstrates that inter-group hatred in society can be triggered by
offense engineering, and it can be subsequently used to mobilize support and suppress opponents in politics. The image of BTP as a "religious oppressor" can be seen what a hate-spin process because the real purpose is to defeat the person involved in the contestation of the governor's election. The difference is that the hate-spin concept emphasizes political strategies that use hate propaganda as one of the tools. Meanwhile, this research views hatred as a process of social interaction in society, which can be analyzed through the linguistic aspect, namely CDA.

This study also confirms Whitten's research (2018), which also sees the aspects of language as a reference in analyzing hate phenomena. The difference is that Whitten examines the dangers posed by hate propaganda as effects that are not only direct, illocutionary forces of action, but also influenced by background and intersubjective relationships, thus explaining the impact of hate speech as experienced from the perspective of the first person. Meanwhile, this research does not emphasize individual psychology but focuses on hatred as a social phenomenon which in certain situations can be politicized for specific purposes.

In the same vein, the research is in congruence with Deveci and Kınık’s work (2018), which examines nationalist bias in the discourse of handling law against speeches of hatred in Turkey. Their study analyzes the murder case of Hrant Dink, a minority Armenian Turkish journalist. The study concluded that Turkish courts tended to alleviate or not punish those who expressed hate speech to the extent that the statement was consistent with nationalist doctrine. The same thing was seen in BTP case, in which minorities tended to experience discriminatory treatment in the context of hate speech. In court, BTP was sentenced to 2 years in prison with blasphemy article, among others, due to the public pressure which put forward the majority identity. The difference is that the Hrant Dink case has developed into physical violence, even deaths, whereas in the case of BTP, it has only reached the level of (political) discrimination.

CONCLUSION

Hatred, as a political tool, especially deployed to mobilize collective action, has been put forward by George (2016), namely through the concept of "hate-spin." Hatred can be manipulated and twisted to gain a political advantage, either directly or indirectly, and can serve as the politicization of perpetrators and victims of the giving or taking of offense as a political strategy. Theoretical analysis in this paper departs from the same view, presuming that hatred in society can develop into a political tool to defeat opponents, or to promote particular interest.

The research findings signify a complex process in which texts, contexts, discourse practices, and social practices are interconnected to build hatred in society to accrue certain political benefits in the
electoral context. This finding reinforces that hatred is not merely perceived as a legal problem, which, among other things, is regulated through regulations regarding the utterance of hatred and hate crimes. Instead, it also denotes a social phenomenon that can emerge from small matters, such as bias and prejudice at the individual level, which can develop into discrimination or even violence involving numerous parties.

In the context of a multi-cultural society of Indonesia, early education needs to instill values of tolerance and harmony. Hatred stemming from bias and prejudice may give rise to discriminatory behaviors towards different parties. Therefore, it is crucial to instill these values as early as possible, to eliminate prejudice and discrimination, which may result from the differences in religion, ethnicity, language, and culture. Also, social interactions in the community must be prevented from being discriminatory, socially segregative, and susceptible to nullifying tolerance and harmony, in the context of formal and informal social relations. The goal is that the phenomenon of "hatred" remains non-existent to prevent it from threatening the social and national integrity.

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